

Marcus Stock

Principal, Innov8 Solutions

Senior technology advisory and delivery. Data centre, network and AI infrastructure, from business case to operations.

PROFILE

Thirty years in infrastructure, data centre and network delivery, from every seat: as the client, as the delivery partner, and as the party in the middle holding it together. Where delivery goes wrong it is almost never the technology, it is the seams, between the systems that each hold a piece of the truth and the parties who each own a piece of the build. Seeing the whole, end to end and across every party, is the job.

WHAT I DO

- Connect a delivery into one live picture across the systems you run and the parties delivering it, so a multi-party build operates as one team.
- Bring the end-to-end view, facility to fabric, business case to commissioning, so leaders see the whole rather than partial reports that never agree.
- The architect, not a platform: capability by capability, decide what to build, buy or integrate, and own the outcome.

SELECTED WORK

- NSW Health (eHealth NSW): embedded in the programme; led the business case through the 2022 four-campus pilot and co-authored the enforceable statewide standards now underpinning a rollout across 1,100-plus facilities, later phases delivered without us.
- Range: data centre and network programmes across health, finance, government, telco and retail, through builders, vendors direct and through the channel, under formal acceptance gates.
- Cisco: three-region ICT programme delivery (Europe, Asia, US); migrated 30,000-plus users to a product-and-service remote access architecture; \$47M annual opex reduction; co-developed the PDIO lifecycle method.
- Built the Frame Group infrastructure practice from a standing start to Cisco Gold; National Practice Director, Fujitsu Network Solutions (\$927M FY14 pipeline).

CREDENTIALS

Programme: PgMP, PMP. Technical: CCIE Written, CCNP Enterprise (Wireless & Core), CCNP Collaboration.

AI & cloud: Cisco AIBIZ 2026, Oracle Cloud Infrastructure AI Foundations 2025, Anthropic Claude Certified Architect (in progress). Microsoft Cloud Partner. B.Eng, University of Plymouth. Australian citizen.

HOW TO ENGAGE

The same intent is a consulting engagement or a senior role: engage it, contract it, run it pay-as-you-go, or bring me in as a Head of or VP. Contracting entity: Innov8 Solutions Pty Ltd (ABN 67 135 302 439).

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